Welcome to

FleetSmart

ICCT NESCAUM

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FleetSmart

A voluntary program to help fleet managers, owners and owner-operators reduce fuel costs and vehicle emissions while increasing productivity through improved energy-efficient practices.
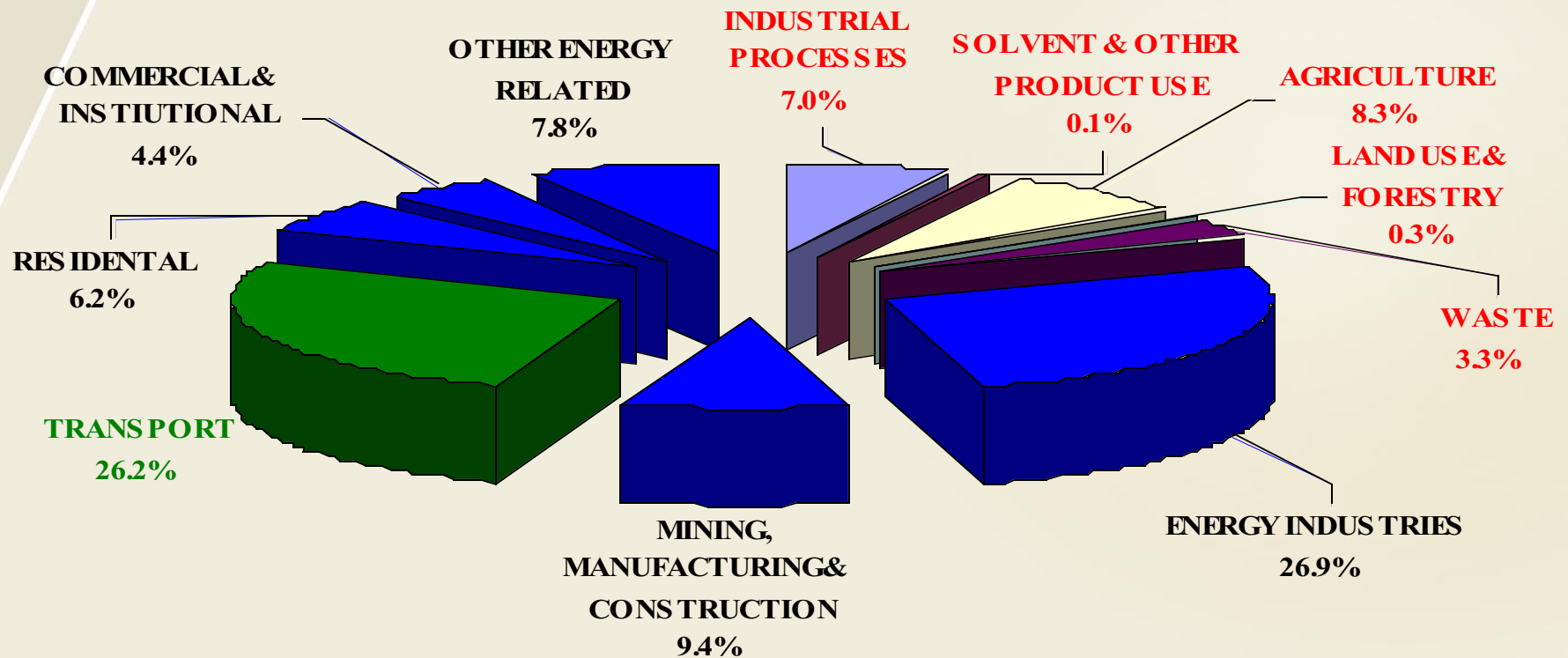
GHG Emission Sources

COMMERCIAL& INSTIUTIONAL 4.4%

OTHER ENERGY RELATED 7.8%

INDUSTRIAL PROCESSES 7.0%

SOLVENT & OTHER PRODUCT USE 0.1%

AGRICULTURE 8.3%

LAND USE& FORESTRY 0.3%

RESIDENTAL 6.2%

WASTE 3.3%

TRANSPORT 26.2%

MINING, MANUFACTURING& CONSTRUCTION 9.4%

ENERGY INDUSTRIES 26.9%

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Our Audience

- Forestry Trucking

- Highway Trucking

- Motor Coach

- Transit

- School Bus

- Municipalities & Utilities

- Urban Transportation (light & medium duty)

Why Bother?

- ✓ Save $$ + Reduce emissions
- ✓ Support government initiatives
- ✓ Good management of a finite
     natural resource.

The Fleet*Smart* Approach

1. Education and Awareness

- Driver
- Trainers
- Technicians
- Fleet Managers
- Owner-operators

2. Technologies

Technology

Energy Loss Vector

Fuel Use %

- Engine cooling 30%
- Exhaust heat   30%
- Aerodynamics 21%
- Rolling Resistance 13%
- Accessories   4%
- Drive train   2%

- Engine   12 %
- Aerodynamics   10.5 %
- Rolling resistance 13 %
- Accessories   5 %
- Driveline   1.5 %
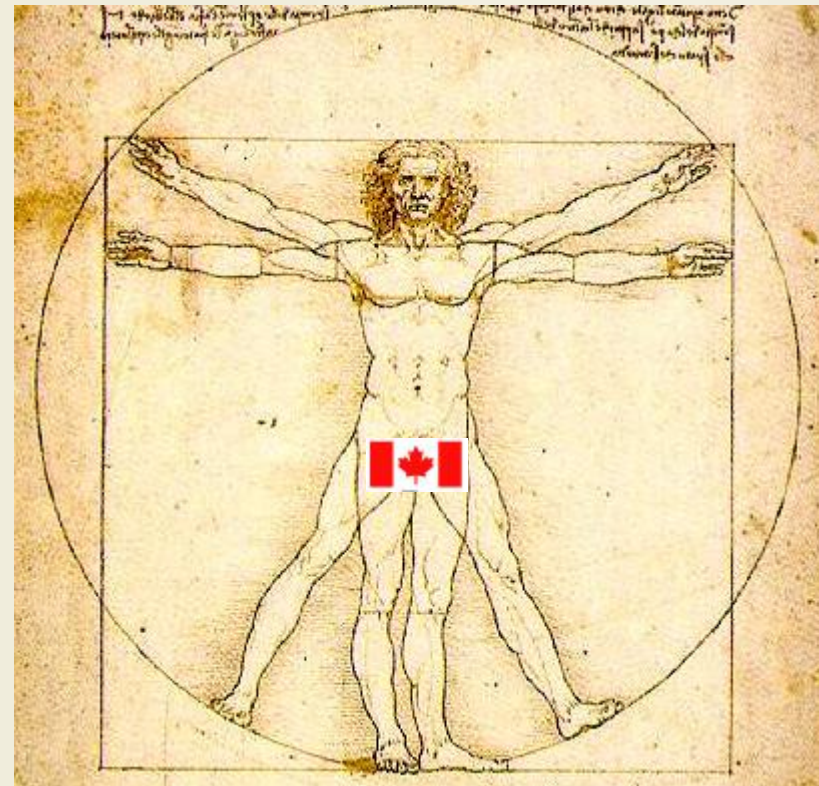
Total potential fuel efficiency gain 42%

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Fleet*Smart* & the use of On-board Technologies

The most important on-board technology today -
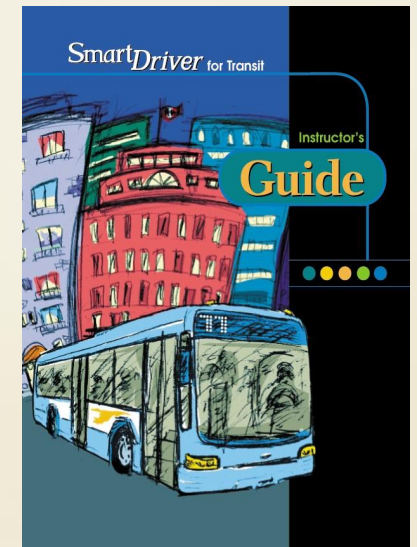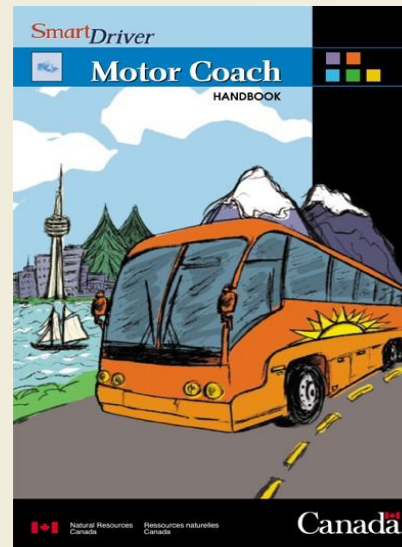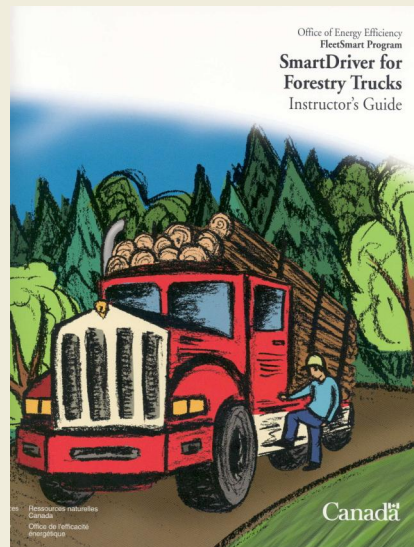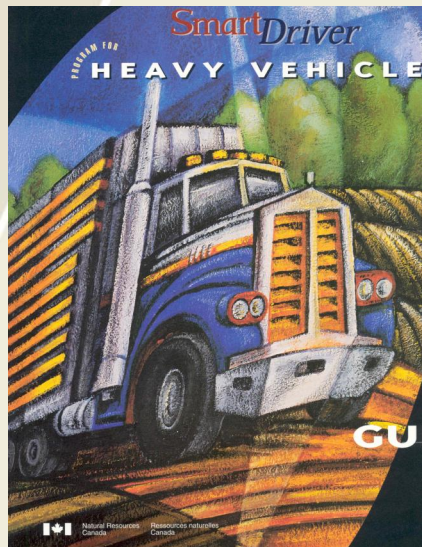
THE DRIVER

Why Smart*Driver?*

- **<u>Driver</u>** – the most important on-board technology
- Up to 35% difference between the 'best' and the 'poorest' driver
- The investment in fuel-efficient technology **<u>will not pay</u>** off if the driver is not trained to drive efficiently
- Misinformation & myths are widespread

Smart*Driver* Series

Smart*Driver*

- A ready-made program for fuel-efficient driving

- Developed with industry groups

- Adult learning techniques

- Free instructor kit for qualified instructors

- Train-the-trainer sessions

- Certificates for drivers

Smart*Driver* *Series of Driver Training Programs*

Driver Training & Information Sessions

➢ Intro to fuel & fuel efficiency

➢ Environmental factors that impact fuel efficiency

➢ Vehicle Spec'ing

Driving Practices

➢ Starting techniques

➢ Horse power / torque

➢ Lugging, speed, retarders etc.

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ETS Smart*Driver*
Results To Date - Averages

	Benchmark Trip	Coached Trip	
Fuel Used	**3.1 Liters**	**2.6 Liters**	**16% Reduction**
Fuel Rate	12.1 L per Hour	10.6 L per Hour	
Average Fuel Economy	**44.57 L/100 KM**	**39.29 L/100 KM**	**12% Reduction**
Time	0.2 KM	0.2 KM	
Distance	7.2 KM	7.2 KM	
Engine Load	25.27%	30.91%	
Max RPM	2162	2086	
Service Brake Acct	32	26	
Fuel Used 0>	2.91 Liters	2.51 Liters	14% Reduction
Fuel Economy >0	40.71 L/100 KM	34.82 L/100 KM	14.5% Reduction
Average Speed	28 KPH	29 KPH	
Fuel Used at 0	0%	0%	
Time at 0	0%	0%	
Idle Percent	**12.35%**	**9.35%**	**24% Reduction**

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J.E. Fortin Transport

- *Regular run from Lacolle, QC to Miami FL*

Before		After
21%	Idling time	4%
105 km/h	Average Speed	90km/h
34,474 kg	Total load	34,474 kg
38.9 l/100k 7.27mpg	Fuel Performance	34.2 l/100k / 8.26 mpg

Other Key Activities

- Fuel Management 101

- Rebate program for proven technologies to reduce idling

- Idling awareness campaigns at Truck Stops, Tourism and Border crossing sites

- Smart*Mechanic*

- Technical workshops on video – anti-idling technology, ECM's, fuel-efficient tires, on-board systems

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What do Fleet*Smart* fleets have in common?

- Management commitment
- Staff education & training
- Use of technology
- Monitoring performance
- Coaching to improve weak performers
- Incentives / recognition program

THANK YOU

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